

George Benicio

123 Cramer Avenue • Nashville, TN 12345
(123) 555-5555 • georgebenicio@bamboo.com

Sample: Not for Reuse

Corporate Trainer

SUMMARY

- Five years of corporate training experience, combined with a strong background in teaching and sales.
- A creative communicator and presenter; able to establish rapport with individuals and groups at all organizational levels.
- Succinct, honest, and energetic, with unusual social ease, a solid commitment to follow-through, and a good sense of humor.

EXPERIENCE

2005-pres.

Trainer, Product Sales

Med-Way Corporation, Nashville, TN

One of the leading manufacturers of medical equipment.

- Helped turn around salesforce to leap from \$150M to \$164M in annual revenues, through weekly sales training and coaching.
- Facilitated onsite training of sales reps for new product rollouts, with a particular focus on sales performance.
- Wrote technical sales guides and provided one-on-one training to instill a high level of confidence in each salesperson.

2004-05

Adult Education Teacher

Carson County School, Nashville, TN

A public school offering night and weekend classes to adults at very low fees.

- Conducted dynamic and enjoyable English as Second Language classes for students of diverse backgrounds.

2002-04

Sales Associate

Looks for Less, Cleveland, OH

A Mom-and-Pop store that was well known locally for high quality clothing.

- Worked with a team of seasoned sales professionals who taught me a "customer's needs first" sales philosophy.
- Commended by management for reaching weekly and monthly sales goals.

More experience: Teacher, Cleveland High School, Cleveland, OH; Basketball Coach, Westover Junior High School, Cincinnati, OH; Scout Master, Boy Scouts of America, Cincinnati, OH

Sample: Not for Reuse

EDUCATION

B.A., Education

University of Cleveland, OH

Corporate Training Seminars

Bogart School, Cincinnati, OH